



STRATEGIC LOAN SERVICES

Strategic Loan Services helps diversify Credit Union Lending Programs through Home Equity Agreements; First Mortgage Program Setup; and through Indirect Lending Programs.

Our Home Equity Agreements give your Credit Union the ability to offer members the ability to receive a lump sum distribution without any payments due. This program is helpful to both the Credit Union and the Member. The Credit Union benefits by earning fee income from SLS and the Member benefits by accessing a lump sum distribution without having to make any payments.

Our First Mortgage Program Setup and Design is helpful for Credit Unions that have an existing internal First Mortgage Program and those Credit Unions that rely on CUSOs/third parties for their First Mortgage needs. We take a comprehensive approach to First Mortgage Setup that spans the Member Experience from application through Servicing. Our knowledgeable team of mortgage professionals will carefully evaluate and put together a detailed plan of action based on your Credit Union's goals.

Our Indirect Lending Programs allow you to grow membership, deposits, and loans. Programs include Solar, Recreational Vehicles, Cars; Lifestyle; and Unsecured Lending opportunities. Your Credit Union chooses which opportunities it takes.